



ASSETPRO SOLUTIONS



**POWERING AFRICA'S FUTURE:
INNOVATIVE ASSET INTEGRITY AND INDUSTRIAL SOLUTIONS**

www.dgc-africa.com

MISSION

Our mission is to provide high-quality asset integrity management and industrial solutions to clients across the continent.

We operate with the highest standards of safety, quality, and integrity, building long-term partnerships based on trust, collaboration, and exceptional service. We are committed to making a positive impact on African communities through sustainability and local content development, and strive to support economic development throughout the continent.



DGC AFRICA'S STRATEGIC FOCUS

With over 50 years of experience in Africa, **DGC AFRICA** has built a strong reputation on the continent. The company's strategic focus is on providing innovative asset integrity management and industrial solutions to a range of industries in Africa, including mining & minerals, metals smelting, sulphuric acid plants, mineral processing, oil & gas, chemical & petrochemical, and power generation.



PURPOSE

So that our customers can achieve operational excellence, profitable and sustainable growth, we provide high-quality, innovative, and cost-effective asset integrity management and industrial solutions, that enhance reliability, efficiency, and safety.

110 YEARS IN BUSINESS



DGC AFRICA IS A MEMBER OF THE DICKINSON GROUP OF COMPANIES

Dickinson Group of Companies (DGC) is a family-owned business that has been operating since 1910, providing top-notch furnace and industrial services. Over the past century, DGC has evolved into a leading provider of Asset Integrity Management & Industrial Services, including Asset Integrity Management, Industrial Linings & Coatings, Industrial Products, Abrasion & Wear Protection Solutions, Engineering Services, and Asset & Risk Management Digitisation Solutions.

DGC has an impressive track record in the market, having established an extensive client base among major mining and metals, mineral processing, and manufacturing industries. The company has built a strong reputation through its emphasis on safety and training, in-house skills, a large staff complement, and strategic partnerships with leading technology partners worldwide.



OVER THE NEXT 3-5 YEARS, DGC AFRICA WILL EMBARK ON A TWO-PHASE STRATEGIC FOCUS:

IN PHASE 1 - The company will expand its services in Southern and Central Africa, including Zambia and the Democratic Republic of Congo, by providing innovative asset integrity management and industrial solutions to a variety of industries, while building strong relationships with clients.

IN PHASE 2 - **DGC AFRICA** will expand its services to West Africa, particularly in Ivory Coast, Ghana, Mali, Burkina Faso, and Guinea, as well as other Anglophone, Francophone, and Portuguese-speaking countries in sub-Saharan Africa, with the aim of becoming a leading provider of asset integrity management and industrial solutions across the continent.

The company will prioritize quality service and strong client relationships, cementing its position as a top service provider to the mining, metals smelting, mineral processing, and large manufacturing industries in sub-Saharan Africa.

DGC AFRICA'S RANGE OF SPECIALIST SERVICES INCLUDE:

	FURNACE SERVICES	<ul style="list-style-type: none"> Furnace Rebuild Projects Furnace Demolitions Refractory Installations Precast Refractory Shapes Furnace Hotwork Services Furnace Inspection Services 		MECHANICAL ENGINEERING SERVICES	<ul style="list-style-type: none"> Engineering, Design & Construction Structural, Mechanical, Piping & Platework Crane Rental, Heavy Lifting & Transport Furnace Mechanical Projects Rotary Kiln & Vessel Services Onsite Machining Services Conveyor Maintenance Services
	INDUSTRIAL SERVICES	<ul style="list-style-type: none"> Industrial Vacuumation Catalyst Handling Abrasion, Chemical & Mechanical Resistant Cold-Welding Polymers Online Leak Sealing Storage Tank Repairs 		OUTSOURCED STAFFING SOLUTIONS	<ul style="list-style-type: none"> Outsourcing of skilled workforce for specialized services Access to a diverse pool of qualified professionals Recruitment from a global talent pool Tailored solutions for the mining metals, and other relevant industries Flexible management of workforce and staffing solutions Commitment to quality, safety, and industrial solutions
	INDUSTRIAL LININGS	<ul style="list-style-type: none"> Corrosion Protection Industrial Acid Proofing Fibreglass Reinforced Plastic (FRP) Rust Inhibitors & Rehabilitation Thermoplastic Polymer Coating Wear Protection Solutions 		ASSET RELIABILITY & CONDITION MONITORING	<ul style="list-style-type: none"> Preventative Maintenance Optimisation Reliability Centered Maintenance NDT & Infrared Thermography Vibration Analysis Oil Analysis Ultrasound



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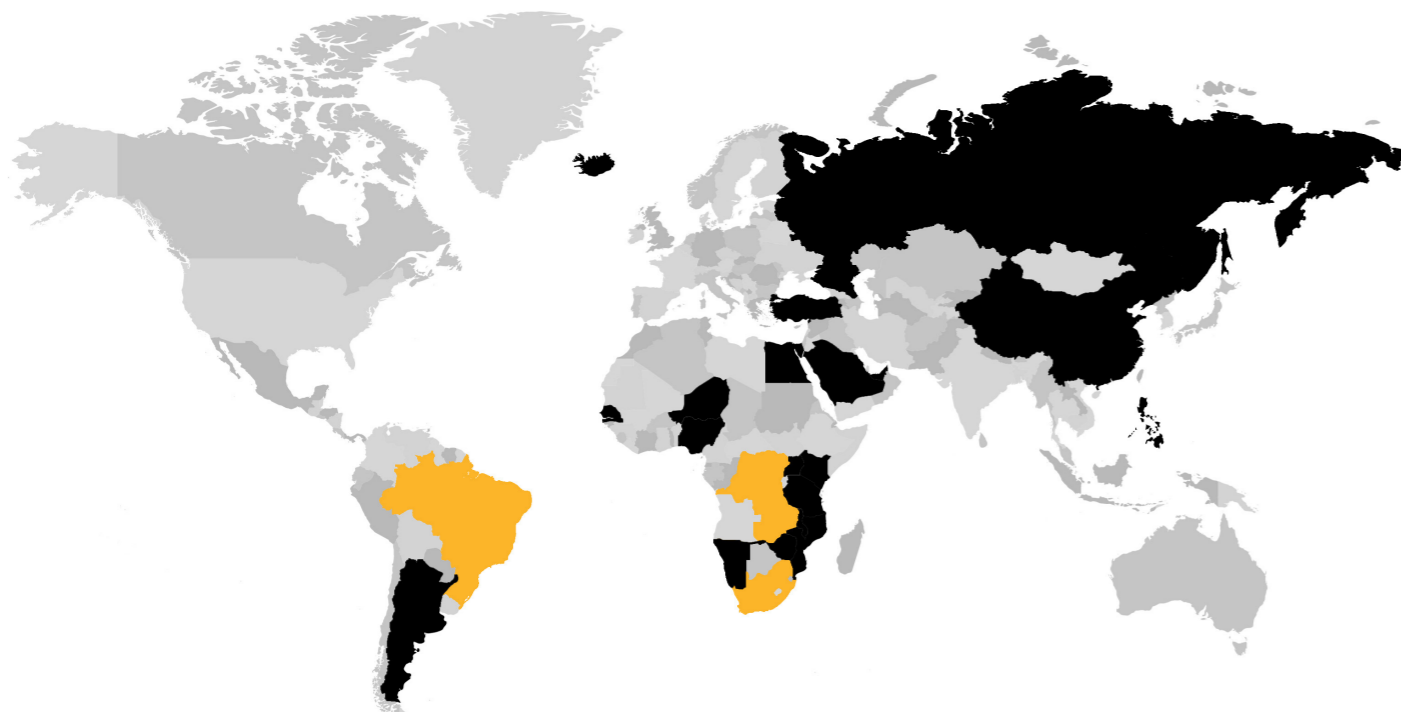
Elevate Your Business with DGC AssetPro Solutions

Discover the exceptional opportunity presented by AssetPro Solutions, an innovative offering from the Dickinson Group of Companies (DGC). **Our unique franchise model is designed to empower established businesses that supply products or services to the mining, mineral processing, metals smelting, petrochemical refining, oil & gas, and large manufacturing industrial sectors worldwide.**

UNVEILING A WORLD OF OPPORTUNITY

With a legacy dating back to 1910, DGC understands the vast potential within established businesses serving various industrial sectors. **AssetPro Solutions** is meticulously crafted to assist and enhance these businesses, providing essential support, resources, and expertise to expand their impact. By leveraging the strengths of these businesses, we contribute to economic growth, job creation, and sustainable development.

GLOBAL FOOTPRINT



● GEOGRAPHIC PRESENCE ● BUSINESS EXPERIENCE



EMPOWERING BUSINESSES FOR SUCCESS

At the core of our model lies the empowerment of businesses that are already thriving within the mining, mineral processing, metals smelting, petrochemical refining, oil & gas, and large manufacturing industrial sectors. As a global leader in asset integrity management and multidisciplinary industrial services, **DGC** brings unparalleled expertise to the table. We meticulously select businesses that share our values and have consistently demonstrated excellence in their respective fields.

Through collaborative efforts, we work hand in hand to craft comprehensive business strategies tailored to your unique strengths. Our specialized training programs hone your skills and equip you with cutting-edge industry knowledge. By strategically connecting your business to new market opportunities, we propel your growth trajectory forward. As champions of established enterprises, our mission is to cultivate innovation, foster expansion, and nurture a thriving network of successful industry players.

UNLOCK A HOST OF **BENEFITS**

Becoming an **AssetPro Solutions** partner opens the door to a treasure trove of advantages, each designed to enhance every facet of your business:



LEVERAGE A TRUSTED BRAND:

ELEVATE WITH DGC'S 100-YEAR LEGACY OF EXCELLENCE

When you choose to partner with **DGC**, you're not just aligning with a brand – you're tapping into a legacy that spans a century, with roots dating back to 1910. This storied history of unwavering excellence and innovation brings instant credibility and distinction to your business.

The name "**DGC**" carries a weight of trust and reliability that has been meticulously built over generations. Your affiliation with this reputable brand serves as a testament to your commitment to quality and integrity. Clients, peers, and partners recognize the DGC legacy, which in turn enhances your standing within the industry.

By leveraging the power of **DGC's** trusted brand, you transcend the ordinary and embrace the exceptional. Your business becomes a part of a narrative that embodies reliability, consistency, and forward-thinking. This legacy empowers you to approach business interactions with confidence, knowing that you're backed by a name synonymous with excellence.

IN A COMPETITIVE LANDSCAPE WHERE TRUST IS PARAMOUNT, ALIGNING WITH DGC BECOMES A STRATEGIC ADVANTAGE. IT'S NOT JUST ABOUT MAKING A STATEMENT – IT'S ABOUT MAKING A LASTING IMPRESSION.

Your connection with DGC communicates that you're not just a business; you're a reliable partner, dedicated to upholding the high standards set by a century of success.

ACCESS TO A GLOBAL NETWORK:

DISCOVER LIMITLESS OPPORTUNITIES IN OUR VAST ALLIANCE

By joining forces with **DGC**, you are not just entering a partnership – you are gaining access to an expansive global network of strategic alliances. This network opens the door to a world of boundless opportunities, enabling you to forge connections with industry leaders and leading technology providers from across the globe.

Our network isn't just a collection of contacts; it's a thriving ecosystem that drives innovation and growth. As you step into this network, you position your business at the heart of a dynamic hub of collaboration. Here, ideas converge, solutions are born, and innovation thrives. It's a space where like-minded professionals come together to share insights, explore synergies, and push the boundaries of what's possible.

Geographical boundaries become irrelevant in this interconnected world. Our network acts as a bridge, allowing you to tap into expertise and resources from far and wide. Whether you're seeking the latest technological advancements or looking to partner with industry leaders, our network provides the avenues to make it happen.

With **DGC's** global network, every interaction becomes an opportunity. It's not just about who you know; it's about the collective intelligence that fuels progress. As you engage with peers, thought leaders, and pioneers from diverse backgrounds, you're laying the foundation for growth that extends far beyond your immediate surroundings.



IN A RAPIDLY EVOLVING LANDSCAPE, THE VALUE OF A GLOBAL NETWORK CANNOT BE OVERSTATED. IT'S A CONDUIT FOR FRESH IDEAS, TRANSFORMATIVE PARTNERSHIPS, AND ACCELERATED GROWTH.

By stepping into our network, you're not just accessing opportunities – you're becoming an active participant in a worldwide movement of collaboration and innovation.

SEIZE MARKET OPPORTUNITIES:

UNLOCK YOUR POTENTIAL WITH DGC'S ESTABLISHED INFLUENCE

Position your business for unprecedented growth by capitalizing on **DGC's** well-established market presence and extensive industry relationships. Aligning with our reputable brand grants you a unique advantage – privileged access to a world of potential clients and projects that span the industry spectrum.

As you embrace the **DGC** brand, you're not just entering the market; you're stepping into an arena of opportunities previously reserved for those who've already made their mark. The reputation we've cultivated over years becomes your gateway to engaging with clients and projects that drive growth.

**YOUR ASSOCIATION WITH DGC
ACTS AS A TRUSTED INTRODUCTION,
OPENING DOORS THAT MIGHT HAVE
OTHERWISE REMAINED CLOSED.**

Imagine approaching potential clients and collaborators armed with a name that resonates with trust and excellence. This recognition paves the way for more meaningful interactions and quicker buy-in.

But it's not just about making connections; it's about nurturing them. With **DGC's** backing, you're poised to cultivate relationships that extend beyond transactions. You become part of a community of excellence – a community that values partnerships based on integrity and shared goals.

Expanding your customer base and exploring new avenues for growth becomes second nature. **DGC's** reputation becomes your ally in diversifying your business and branching into untapped territories. As a partner, you're no longer limited by geography; you're empowered to operate on a global scale, drawing from the resources and opportunities that our market presence affords.

In the dynamic world of business, opportunities are often the result of connections. By aligning with **DGC**, you're investing in a robust network that propels your business forward. It's not just about seizing market opportunities; it's about shaping them to your advantage and transforming potential into tangible success.



CONTINUOUS INNOVATION:

EMBRACE ONGOING PROGRESS FOR INDUSTRY LEADERSHIP

As you embark on this journey with us, you're not just joining a partnership – you're immersing yourself in a culture of perpetual progress. This culture is fuelled by our unwavering dedication to research and development, as we tirelessly pursue innovative solutions that drive the industry forward.

By aligning with us, you position your business at the forefront of industry trends and advancements. Our commitment to staying ahead of the curve ensures that you're equipped with the latest insights and technological breakthroughs. This means you're not just keeping up with change – you're actively shaping it.

Imagine the advantage of consistently delivering cutting-edge solutions that push the boundaries of what's possible. Your clients will look to you not just as a service provider, but as a trusted partner who introduces them to the future. This level of innovation doesn't just satisfy expectations; it sets new standards for excellence.



**THE CHALLENGES OF TOMORROW DEMAND
SOLUTIONS THAT GO BEYOND THE CONVENTIONAL.
WITH US BY YOUR SIDE,
YOU'RE NOT JUST PREPARED
– YOU'RE POISED TO EXCEL.**

Your status as an industry frontrunner is solidified by your ability to adapt, innovate, and lead in the face of evolving demands. This journey isn't about standing still; it's about embracing change and using it to your advantage. With continuous innovation as your driving force, you're not just responding to industry shifts – you're shaping them. By choosing to partner with us, you're committing to an ongoing pursuit of excellence that ensures you're always ahead of the curve.



**COMPREHENSIVE SUPPORT AND TRAINING:
OUR PATH TO EMPOWERMENT**

Your success is our unwavering focus. This commitment is underscored by the comprehensive support and training programs we provide, designed to equip you with the tools you need to thrive. At every step of your journey with us, you'll find dedicated resources and seasoned experts ready to guide you.

Our training programs go beyond the basics. They're tailored to empower you with technical mastery and a deep understanding of industry intricacies. Whether you're looking to refine your business acumen or optimize operational efficiency, our training is a gateway to honing your skills and elevating your capabilities.

Imagine having access to a reservoir of knowledge built on decades of experience. Our seasoned experts become your mentors, offering insights that go beyond textbooks and manuals. Their guidance is based on real-world scenarios, ensuring that you're equipped to navigate complexities with confidence.

But it's not just about preparing for success; it's about overcoming challenges. In the face of obstacles, our experienced team stands firmly by your side. We don't just offer solutions; we offer invaluable insights that transform hurdles into stepping stones. With our support, you can navigate the most intricate challenges with unwavering assurance.

Your journey is unique, and we're here to provide the personalized guidance you need. Whether it's technical know-how, strategic advice, or a helping hand during tough times, our commitment to your success is evident every step of the way.

In a world where success is driven by knowledge and resilience, our comprehensive support and training become your strategic advantage.

**THIS IS NOT JUST A PARTNERSHIP
– IT'S A PATHWAY TO EMPOWERMENT
THAT ENSURES YOU'RE EQUIPPED WITH THE SKILLS,
INSIGHTS, AND CONFIDENCE TO CONQUER
ANY CHALLENGE & SEIZE EVERY OPPORTUNITY.**



**ELEVATE YOUR BUSINESS WITH DGC ASSETPRO SOLUTIONS:
TOGETHER, LET'S REDEFINE PROGRESS**

As you embark on this transformative venture with us, remember that it's not merely a partnership – it's a journey toward a new echelon of achievement. **DGC AssetPro Solutions** isn't solely about enhancing your enterprise; it's about reshaping its trajectory. Imagine the possibilities when you intertwine your legacy with our legacy, when your network meets our network, and when your ambitions align with our ambitions. This isn't just a partnership; it's a new era of advancement for your business within the realm of asset integrity management and industrial solutions.

So, step forward and seize the prospect to become an integral component of the **AssetPro Solutions** network. Chart a course toward operational brilliance, sustainable expansion, and enduring triumph. To delve deeper into the potential of becoming an **AssetPro Solutions** franchisee, reach out to us today. Let's engage in meaningful dialogues, explore the breadth of potential, and address any inquiries that might arise.

Together, let's propel your business to new dimensions with **DGC AssetPro Solutions**.

**LET'S TRANSFORM POTENTIAL
INTO ACHIEVEMENT,
IDEAS INTO INNOVATIONS,
& PARTNERSHIPS INTO PROGRESS
THAT REDEFINES THE LIMITS OF
SUCCESS.**

ALLIANCES

OUR ALLIANCES





DGC AFRICA

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